



SALES TEAM LEAD (ASSISTANT MANAGER)

ABOUT MIGNON FAGET

The New Orleans jewelry design house of Mignon Faget has been designing jewelry for over 50 years. As a distinguished New Orleans brand, Mignon Faget prides itself on being a luxury retailer offering excellent customer service from every outlet. As Mignon Faget moves into the next 50 years of business, the brand is adapting, innovating, and inspiring the jewelry world of today.

POSITION DESCRIPTION

As the Sales Team Lead, you are the "go-to" in developing and implementing the sales strategy and leading the daily operations of the gallery. Your passion lies in training and coaching your team into high-performing sellers who consistently provide an unforgettable guest experience.

RESPONSIBILITIES:

- **Sales:** Your passion for Mignon Faget jewelry and strong sales knowledge help you earn the trust of your team and Mignon Faget collectors alike. You're an expert at training and inspiring your team of Jewelry Stylists, driving sales by maximizing your team's resources, and achieving goals.
- **Customer Service:** Our tagline, Every Wear a Story, was created with our Collectors in mind. Our current Collectors know the significance behind an MF design, while new Collectors require a little education. Your role is to act as a liaison between Collector and brand.
- **Operations:** You're responsible for assisting in the overall maintenance and daily operations of our brand new gallery location at Lakeside Shopping Center. This includes monitoring inventory, merchandising, as well as general cleanliness and administrative tasks.

REQUIREMENTS:

- Retail & Customer Service Experience (2 Years Preferred, 1 Year in Luxury)
- Proven track record in sales generation and managing sales goals.
- Proficient in POS systems, Microsoft Word and Excel.
- Strong speaking and social skills.
- Ability to stand for extended periods of time and work for 8-hour shifts.

COMPENSATION This is a full-time, salaried position starting at \$17/hour plus commission on personal sales. Generous employee discount. Medical, Dental and Optical benefits. 401K and PTO. Flexible schedule

MIGNON FAGET™

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